

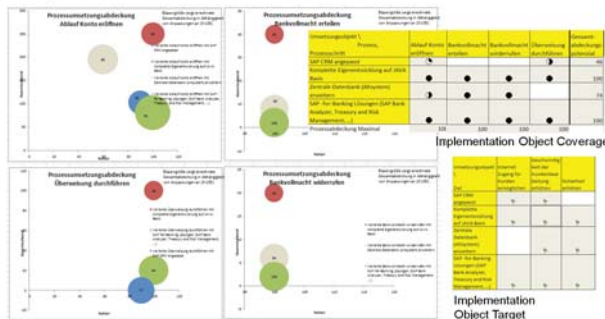
Predictable Cost Reductions in SAP Projects

Facts are used to specify the best overall implementation solution. This enables costs for the overall solution to be quantified solidly at a very early stage in the project. The estimated costs of the entire project can then be reflected in the budget in a review at any given time. Targeted customizations optimize the overall cost / benefit ratio.

Improvements to cost drivers or performance bottlenecks can be optimized by systematic and traceable documentation of variants in models. This means that the value of implementation variations in the company can be quickly checked. The comprehensive methodical approach of M³SAP and MID's Innovator SAP suite mean that costs can be optimized and deadlines met.

The approach is fully-integrated into the ASAP approach and can easily be customized to suit a company's individual processes. Innovator and M³SAP are continually developed further in collaboration with SAP and DSAG to achieve the highest performance possible for companies.

Potential diagrams enable various implementation variations to be assessed and analyzed.



Innovator and M³SAP Improve SAP Projects

Using Innovator increases efficiency when implementing, customizing and extending SAP standard solutions.

- **Considerable Cost Reduction within Project**
 - Optimum allocation of resources with traceable decisions
 - Less errors due to automated processes and less manual tests
 - Simplified certifications due to automated documentation
- **Predictable Cost Reduction for Care and Maintenance**
 - Systematic analysis of affects on changes using models
 - SAP release change and use of enhancement packages become more efficient
- **Cost Reduction due to Improved Reusability**
- **Less Dependent on Other Sources of Information**
 - SAP reference processes as business process model content
 - Business processes in models customized to suit customer
- **Less Errors and Increased Quality**
- **Considerably Increased Transparency and Traceability**
 - Decisions and implementation details can be established



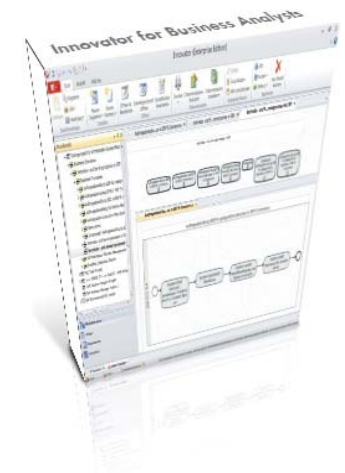
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Innovator for Business Analysts



Innovator for Business Analysts and M³SAP

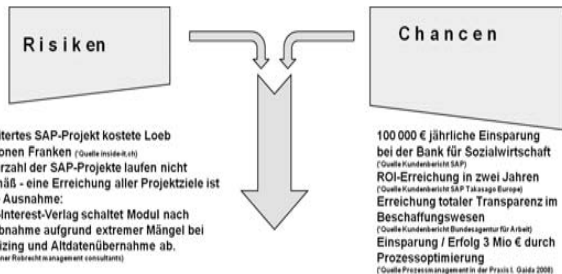
Efficiently Select, Implement and Individually Customize SAP Business Applications



SAP projects cut down risks and offer chances for the company.

The risks range from failed SAP projects with high costs soaring into the millions to project runtimes lasting longer than planned or a more limited scope of functions than planned.

Chances can be seen in successful SAP projects, e.g. through high levels of cost savings, quick implementation of the project, high level of transparency and extensive options for improving processes.



Performance = Up, Costs = Down

- Use Systematic Chances in SAP Projects

- How do you find the best business / technical solution?
- How can you reduce costs for implementation and customization?
- How can you reduce project time?

MID's modeling tool, the Innovator SAP suite, addresses the central challenges faced when striving to meet targets for concrete savings and making SAP projects run as well as possible.

There are many ways to implement a function in SAP. How efficient and complex a solution is can vary widely. It is of paramount importance that the effort / benefit ratio is balanced as this defines the operative costs for decades to come. This then opens up the world of possibilities for dramatic savings potential and improvement in performance.

Long runtimes and resources which frequently change are cost drivers in SAP projects. The same can be said for recurring development cycles and test efforts associated with the cycles.

→ Costs and runtime must be reduced at all costs.

Getting to Grips with Challenges in SAP Projects

Innovator offers support when analyzing and documenting decision gates. Business scenarios set in this way are analyzed and assessed systematically with regard to possible solution variations to effort and benefits.

Solutions



Innovator and M³SAP

- Analysis and documentation of decision gates
- Extensive methodical approach with modeling tools
- Close integration with the SAP world

